Jennifer Harvey was exposed to the restaurant industry and acquired a wealth of knowledge from her mom. After college, marrying Michael Harvey and working for a while, Mr. and Mrs. Harvey saw a Firehouse Subs store for sale in Garland, TX. She did her research, approached the seller, engaged her mom—Lynda Harris for advice and went to work. Mrs. Harris called SBDC advisor, Loretta Garcia, for a checklist of the information that would be required to do a SBA guaranteed loan and copies of the forms.

Garcia emailed that to Mrs. Harris and also assisted with guiding the Harvey on SBA questions and process, even relayed SBA contacts for validation of process and overcoming stumbling blocks. The loan was approved for $240,000 and Harvey’s invested $60,000. As a result of the loan and business purchase, Michael and Jennifer Harvey were able to create 7 full-time and 13 part-time jobs and are generating on average monthly gross sales of $72,500.

We are so thankful for the assistance of Loretta Garcia and the SBA. Her knowledge and guidance helped us realize our life long dream of becoming business owners.” Jennifer Harvey.